Press release



August 2016

Simplicity and service in focus as the Alfa Laval PureBallast offering develops

The Alfa Laval PureBallast offering continues to develop and expand. Higher flows are now possible with a plug-and-play PureBallast 3.1 Compact solution, and a broad service offering is available to support PureBallast worldwide.

"Alfa Laval PureBallast is a unique system with high flexibility and truly top-notch support," says Anders Lindmark, General Manager, Business Centre PureBallast. "Besides the outstanding performance of PureBallast 3.1, customers now have access to an even wider range of technical options and services."

Larger flows with a compact design

Alfa Laval has extended its line of skid-mounted PureBallast systems with the new PureBallast 3.1/300 Compact, which will be on display at SMM 2016. Self-contained and ready to install, the system is the market's smallest ballast water treatment solution for flows up to 300 m³/h. Yet it offers the same reliable biological disinfection performance as its larger PureBallast counterparts.

"PureBallast 3.1/300 Compact is a direct response to shipyards, who are calling for ready-to-install solutions," says Lindmark. "Minimal footprint and simplified pipework make the installation of a PureBallast Compact solution truly plug-and-play. That will be increasingly valuable as the market expands, especially when the retrofit market gains speed."

Complete services and cost-effective agreements

To further support the growing market, Alfa Laval has expanded and consolidated its range of services for PureBallast. The Alfa Laval 360° Service Portfolio contains a broad selection of services to secure lasting performance, ranging from Installation Supervision and Calibration to in-depth Performance Audits. For vessels whose systems have been inactive, there is even a Recommissioning service to restore performance and prevent potential damage at start-up.

For the greatest value, individual services can be combined in a customer-specific Alfa Laval Performance Agreement. Alfa Laval has put together predefined packages for annual inspection and service that simplify the process and provide even greater economy. "The packages aim to make peace of mind convenient and affordable," says Carl Kesselmark, Service Development Manager for PureBallast. "Between the two packages, customers get all the most essential PureBallast services at a very reasonable cost."

Preparing for tomorrow's needs

Lindmark points out that the technical and service developments are both part of a larger continuous effort. As ratification of the IMO convention edges closer, Alfa Laval is actively working to support the full range of needs that will soon become urgent. "We will continue to strengthen our PureBallast offering from every perspective," he says. "Alfa Laval customers can count on the best installation support, the best compliance solutions and the best service coverage on the market."

To learn more about Alfa Laval PureBallast and Alfa Laval's approach to ballast water treatment, visit www.alfalaval.com/marine

For further information, please contact:

Anders Lindmark

General Manager, Business Centre PureBallast, Alfa Laval

Phone: +46 70 104 29 19

E-mail: anders.lindmark@alfalaval.com

Sofia Erichs

Trade Press Manager Marine & Diesel Division, Alfa Laval

Phone: +46 8 53 06 53 57

E-mail: sofia.erichs@alfalaval.com

www.alfalaval.com/marine

Editor's notes

About Alfa Laval PureBallast

PureBallast, which was the first commercially available ballast water treatment system, is a chemical-free system sold and serviced by Alfa Laval. A vital component of the system is the

Alfa Laval is a trademark registered and owned by Alfa Laval Corporate AB. Alfa Laval reserves the right to change specifications without prior notification.

Enhanced UV Reactor, which was developed jointly by Alfa Laval and Wallenius Water based on Wallenius Water Technology.

About Alfa Laval

Alfa Laval is a leading global provider of specialized products and engineering solutions based on its key technologies of heat transfer, separation and fluid handling.

The company's equipment, systems and services are dedicated to assisting customers in optimizing the performance of their processes. The solutions help them to heat, cool, separate and transport products in industries that produce food and beverages, chemicals and petrochemicals, pharmaceuticals, starch, sugar and ethanol.

Alfa Laval's products are also used in power plants, aboard ships, oil and gas exploration, in the mechanical engineering industry, in the mining industry and for wastewater treatment, as well as for comfort climate and refrigeration applications.

Alfa Laval's worldwide organization works closely with customers in nearly 100 countries to help them stay ahead in the global arena. Alfa Laval is listed on Nasdaq OMX, and, in 2015, posted annual sales of about SEK 39.7 billion (approx. 4.25 billion Euros). The company has about 17 500 employees.

www.alfalaval.com